

CITY OF LOS ANGELES

CALIFORNIA

ALVIN Y. BLAIN
INTERIM GENERAL MANAGER



DEPARTMENT OF
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February 12, 2004

JAMES K. HAHN
MAYOR

Mr. Paul Brogan
Executive Vice President
WinTec Security, Incorporated
10122 Sagemill
Houston, TX 77089

Mr. Brogan:

On behalf of the City of Los Angeles, Department of General Services, I would like to thank you and your company for your efforts to assist us in providing a safe and secure environment for elected officials, City employees and members of the public conducting business with local government at our facilities. Our initial installation of your product at the Joy Picus Child Care Center continues to generate positive feedback from elected officials, including the Councilmember of the district Jan Perry, and parents housing their children there. The overriding sentiment is that parents feel much safer having their kids there as a result of the new security improvements. We are confident that a large portion of this feedback is due to your product.

Since the first application of your unique security film application, several other Departments have initiated the process to procure your services, including the Los Angeles Police Department and the Los Angeles World Airports. In conjunction with our security consulting firm, we are working closely with these Departments to ensure consistency and effective security solutions at which your product will be a cornerstone.

As you are aware, when my Division moved to our new headquarters, a central concern was the large "storefront" style window. Needless to say, a contingency generated by the rank-and-file was that the window be reinforced with your security film. As you can see, the confidence your product generates extends well past the walls of my office.

Thank you again for your diligence and commitment to the City of Los Angeles. If I can ever be of any assistance, please do not hesitate to contact me.

Kindest personal regards.

Gary Newton
Chief of Police
Department of General Services
Security Services Division